

RESOLUTION NO. 10135

A RESOLUTION AMENDING THE GENERAL FUEL PRICING POLICIES FOR THE HOT SPRINGS MEMORIAL FIELD AIRPORT.

WHEREAS, Resolution No. 8818 passed December 1, 2015, adopted general fuel pricing policies for the sale of aviation fuels at Hot Springs Memorial Field; and

WHEREAS, The current pricing policies need to be updated to allow Airport Management more flexibility in setting retail prices due to the increasing expenses related to services and supplies; and

WHEREAS, staff recommends amendments to the General Fuel Pricing Policies.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the City of Hot Springs, Arkansas:

Section 1. That the attached "General Fuel Pricing Policies" for the sale of aviation fuels at Hot Springs Memorial Field is hereby adopted. ✕

Section 2. That this resolution, due its permanent nature, shall be codified in the Hot Springs Code of Ordinances and the sections thereof may be re-lettered or re-numbers to accomplish such intention.

Section 3. That Resolution Nos. 8818 and 9851 are hereby amended to accomplish the intent of this Resolution; and provided further, that any other resolution, ordinance, or parts thereof, that are inconsistent with the provision of this resolution, are hereby amended to the extent of such inconsistency.

PASSED: December 20, 2022

APPROVED: _____

PAT McCABE, MAYOR

ATTEST: _____

HARMONY MORRISSEY, CITY CLERK

11-1-31. General aviation fuel pricing policies.

The following "General Aviation Retail Fuel Pricing Policies" for Hot Springs Memorial Airport are hereby adopted:

I) General aviation fuel pricing policies. The following policies shall apply to all the retail fuel pricing of aviation fuel at Hot Springs Memorial Airport as enumerated hereinafter.

a. *AVGAS and JET-A Retail Fuel Pricing.* Airport management may adjust the retail price of AVGAS and JET-A Aviation Fuels when necessary due to unforeseen or unavoidable increases or decreases in the wholesale prices of these fuels, as well as to meet the competitive pricing of other Arkansas Airports.

1. *Retail profit range for aviation fuels.* A minimum of one dollar (\$1.00) per gallon to a maximum of two dollars and fifty cents (\$2.50) per gallon will be the net profit range of Jet-A aviation fuel and a minimum of one dollar (\$1.00) per gallon to a maximum of two dollars and fifty cents (\$2.50) per gallon will be the net profit range of the AVGAS aviation fuel.

b. *Pricing policies and standards.* In accordance with the Pricing policies established herein, the City Manager or his/her designee and the Airport Director shall establish such other pricing policies and standards as necessary to ensure that the Airport, as an Enterprise Fund, remains self-supporting and to provide reasonable aviation retail fuel prices. Such policies and standards shall include, but are not limited to, discounts for Local Customers, Volume customers, Self-Services, Charitable Organization, and Special Events or Promotions.

c. *Discounts.* The City Manager or his/her designee and the Airport Director is hereby authorized to set discount prices for Local Customers, Volume customers, Self-Services, Charitable Organization, and Special Events or Promotions based on the circumstances of each event and is hereby authorized to create prepared discount pricing incentives for the various events in an appropriate form(s)

1. *Local customer discounts.* Local customers, described as an Aircraft Owner with the Aircraft based at Hot Springs Memorial with a signed storage agreement, will be given a \$.30 per gallon discount. No other discounts or promotions apply in the above local customer discount policies.

2. *Volume discount policies.* It shall be the policy of Hot Springs Memorial Airport that the discounted pricing of retail aviation fuel shall be as follows:

300-600 Gallon	\$0.50
601-1500 Gallon	\$0.70
1501 and up	\$1.00

No other discounts or promotions apply in the above Daily Volume Jet-A Discount policies.

3. *Self-Fueling AVGAS discount.* Effective March 1, 2020 –

Fuel Price established on Self Fueling: \$.50 to \$1.00 below posted Retail price.

No other discounts or promotions apply in the above Self Fueling discount policies.

4. *Charitable Organization Discount.* An Aviation Charitable Organization is defined as a non-profit organization whose primary objectives are philanthropy and social well-being, will be given \$.50 per gallon discount per gallon. No other discounts or promotions apply in the above Charitable Organization Discount policies.
5. *Special events or promotions.* A Special Events are defined as any aviation event that requires pre-planning and must include Airport Director's approval. Special Event participants will be given \$.50 per gallon discount or fuel purchases of any volume. A Promotion is defined as special pricing to promote an event or an occasion. The City Manager or his/her designee and the Airport Director will establish a promotion. A participant of a promotion will be given \$.50/gallon discount. No other discounts or promotions apply in the above Special Events or Promotions Discount policies.
6. *Locally based aircraft – Pre-purchase Jet-A.* Effective January 1, 2016 The following conditions apply for the Pre-Purchase of Aviation Fuel:
 - A. Fuel cost discount, \$0.65 below posted retail price at time of purchase.
 - B. Pre-purchase customer must be locally based.
 - C. Fuel invoice must be paid upon delivery of fuel within ten days of invoice date.
 - D. Minimal order - one tanker load of Jet-A fuel.
 - E. Immediately upon delivery, one percent of the delivery amount will be deducted for daily fuel testing.
 - F. Fuel inventory must be consumed within a 60-calendar-day period.
 - G. At termination of agreement, all remaining inventory becomes property of Airport.
 - H. Any inventory following the 60-calendar-day period will become airport inventory.
 - I. AVGAS is not eligible for pre-purchase under the pre-purchase policy.

2) *General Aviation Fuel Handling Fee Policy.* The following fees shall apply to all contract fuel purchases of Aviation Fuel at Hot Springs Memorial Airport as enumerated hereinafter

JET-A Contract Fuel Handling Fees (Into plane Service Fees):

Aircraft Contract Fuel Handling Fees per gallon:

Volume Uplifted Contract Fuel Handling Fee

Uplift	Handling Fee
1-50 Gallons	\$2.00
51-100 Gallons	\$1.85
101-150 Gallons	\$1.75
151 – 300 Gallons	\$1.60
301 – 500 Gallons	\$1.55
501-99,999 Gallons	\$1.40