#### ORDINANCE 2022-35

AN ORDINANCE OF THE CITY COMMISSION OF THE CITY OF FERNANDINA BEACH, FLORIDA, AMENDING THE PAY AND CLASSIFICATION PLAN ESTABLISHED BY ORDINANCE 2022-08 PURSUANT TO CHARTER SECTION 30 AND CODE OF ORDINANCES SECTION 62-247; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City of Fernandina Beach Charter Section 30 states, in relevant part, "The City Manager fixes the number and compensation of all other officers and employees. The salaries or compensation must be uniform for like services in each grade of the City service, as the same will be graded or classified by the City Manager and approved by the City Commission."; and

WHEREAS, Code of Ordinances Section 62-247 states, in relevant part, "The classification plan shall be that as established by the City Commission each year by ordinance and may be amended by the City Commission from time to time in its discretion, by ordinance, as it may deem necessary to ensure that the plan reflects the current job classification of all positions in the City service."; and

WHEREAS, Senior Manager and Director classifications were excluded from the amendments to the Pay and Classification Plan established by Ordinance 2022-08; and

WHEREAS, through collective bargaining with the Organized Firefighters of Fernandina Beach, Local Union No 2836, International Association of Firefighters AFL-CIO (Resolution #2022-21) and the Coastal Florida Police Benevolent Association (Resolution #2022-84), new compensation plans were negotiated and approved; and

WHEREAS, the City recognizes that the compensation plan is intended to provide all employees with equitable and competitive pay, relative to pay received by other employees performing similar work in other areas of the City's organization and also comparative to rates received by other employees in the labor market from which City employees are recruited; and

WHEREAS, it is in the best interest of the City to amend the existing Classified Service Titles and Pay Grades to reflect the current organizational needs and responsibilities of the City.

NOW, THEREFORE, BE IT ENACTED BY THE CITY COMMISSION OF THE CITY OF FERNANDINA BEACH, FLORIDA:

SECTION 1. CLASSIFIED SERVICE TITLES AND PAY GRADES. The Classified Service Titles and Pay Grades Plan as shown below are hereby amended.

POSITION TITLE	FLSA	GRADE
Accountant	Exempt	212
Accounting Clerk	Non-Exempt	205
Accounting Manager	Exempt	<del>138</del> <u>218</u>

Accounting Supervisor	Exempt	<del>214</del> <u>215</u>
Administrative Coordinator	Exempt	210
Administrative Services Manager	Exempt	213
Administrative Specialist	Non-Exempt	205
Airport Director	Exempt	<del>143-</del> 220
Airport Operations Manager	Exempt	211
Aquatics Coordinator	Non-Exempt	<u>206</u>
Assistant Golf Course Supt	Exempt	213
Assistant Golf Professional	<u>Exempt</u>	<u>207</u>
Building Inspector I	Non-Exempt	210
Building Inspector II	Non-Exempt	212
Building Inspector III	Non-Exempt	214
Building Director Building Official	Exempt	<u>145_225</u>
Building Services Manager	Exempt	211
Building Technology Analyst	Non-Exempt	208
Bus Driver	Non-Exempt	<u>204</u>
Cart Attendant	Non-Exempt	201
Child Care Professional	Non-Exempt	202
Code Enforcement Officer	Non-Exempt	210
Comptroller	Exempt	<del>147-</del> <u>225</u>
Community Development Director	<u>Exempt</u>	<u>220</u>
Conservation & Environmental Manager	<u>Exempt</u>	<u>213</u>
Customer Service Specialist	Non-Exempt	205
Deputy Building Official	Exempt	<u>142 219</u>
Deputy City Clerk	Exempt	213
Deputy City Manager	Exempt	<del>147</del> <u>230</u>
<u>Deputy</u> Code Enforcement Director	Exempt	<del>137</del> <u>219</u>
Deputy Comptroller	<u>Exempt</u>	<u>219</u>
Deputy Fire Chief	Exempt	<del>142</del> <u>219</u>
Deputy Operations Director	<u>Exempt</u>	<u>219</u>
Assistant Deputy Parks and Rec Director	Exempt	<del>138-</del> 219
<u>Deputy</u> Planning & Conservation Director	Exempt	<del>143</del> <u>219</u>
Deputy Police Chief	Exempt	<del>144-<u>219</u></del>
Deputy Wastewater Superintendent	Non-Exempt	<del>136-</del> 217
Digital Communications Manager	Exempt	213
Driving Range Attendant	Non-Exempt	201

Electrician/HVAC Technician	Non-Exempt	209
Facilities Maintenance Superintendent	Exempt	<del>138-</del> 217
Fire Chief	Exempt	144- <u>225</u>
Fire Services Manager	Exempt	211
Food and Beverage Manager	Exempt	213
Golf Course General Manager	Exempt	<del>143-</del> 219
Golf Course Sales Manager	Exempt	<u>205</u>
Golf Course Superintendent	Exempt	<del>138-</del> 217
Grants Administrator	Exempt	<del>137</del> <u>217</u>
Heavy Equipment Operator	Non-Exempt	205
Human Resources Director	Exempt	<del>143</del> <u>220</u>
Human Resources Generalist	Exempt	210
Information Technology Director	Exempt	<del>143-</del> <u>220</u>
Information Technology Technician	Non-Exempt	208
Intern	Non-Exempt	201
Junior Accountant	Exempt	210
Lead Operator	Non-Exempt	212
Legal Assistant	Exempt	213
Maintenance Assistant	Non-Exempt	201
Maintenance Technician I	Non-Exempt	203
Maintenance Technician II	Non-Exempt	205
Maintenance Technician III	Non-Exempt	209
Master Mechanic	Non-Exempt	209
Mechanic	Non-Exempt	205
Ocean Rescue Lieutenant	Exempt	209
Ocean Rescue Lifeguard I	Non-Exempt	203
Ocean Rescue Lifeguard II	Non-Exempt	204
Ocean Rescue Lifeguard III	Non-Exempt	205
Operations Director	Exempt	<del>143</del> <u>220</u>
Operations Services Manager	Exempt	213
Operations Supervisor	Exempt	<u>215</u>
Parks and Recreation Director	Exempt	<del>143</del> <u>220</u>
Parks and Recreation Manager	Exempt	213
Parks Maintenance Superintendent	Exempt	<del>138-</del> 217
Permit Specialist	Non-Exempt	205
Planner I	Exempt	210

Planner II	Exempt	212
Planning Technician	Non-Exempt	209
Plans Examiner	Non-Exempt	214
Police Captain	Exempt	<del>143-</del> 218
Police Chief	Exempt	<del>146-</del> 225
Police Reserve Officer	Non-Exempt	209
Police Service Aide	Non-Exempt	204
Police Services Coordinator	Exempt	210
Police Services Manager	Exempt	211
Pool Lifeguard	Non-Exempt	202
Pro Shop Attendant	Non-Exempt	201
Project Coordinator	Exempt	214
Purchasing Agent	Non-Exempt	210
Records Coordinator	Non-Exempt	206
Recreation Aide	Non-Exempt	201
Recreation Coordinator	Non-Exempt	203
Recreation Programs Supervisor	Exempt	209
Sanitation Operator I	Non-Exempt	205
Sanitation Operator II	Non-Exempt	209
Server/Cook	Non-Exempt	201
Sr. Electrician/HVAC Technician	Non-Exempt	<u>212</u>
Sr. Human Resources Generalist	Exempt	211
Sr. Maintenance Technician	Non-Exempt	212
Sr. Master Mechanic	Non-Exempt	212
Sr. Planner	Exempt	214
Sr. Pool Lifeguard	Non-Exempt	<del>204</del> <u>205</u>
Staff Assistant	Non-Exempt	203
Starter Ranger	Non-Exempt	201
Swim Instructor	Non-Exempt	<u>204</u>
System Administrator	Exempt	216
Urban Forestry Inspector Arborist	Exempt	212
Utilities Chief Plant Operator	Non-Exempt	212
Utilities Director	Exempt	<del>146</del> - <u>220</u>
Utilities Engineer	Exempt	<del>138-</del> 216
Utilities GIS Technician	Non-Exempt	204
Utilities Operations Superintendent	Exempt	<del>143</del> - <u>217</u>

Utilities Plant Operator I	Non-Exempt	210
<u>Utilities Plant Operator II</u>	Non-Exempt	<u>211</u>
<u>Utilities Supervisor</u>	Exempt	<u>215</u>
Utility Billing Specialist	Non-Exempt	206
Utility Technician I	Non-Exempt	<del>204</del> - <u>203</u>
Utility Technician II	Non-Exempt	206
<u>Utility Technician III</u>	Non-Exempt	<u>210</u>
Warehouse Coordinator	Non-Exempt	210
Water Safety Instructor	Non-Exempt	<del>204</del>

SECTION 2. CONSOLIDATED PAY PLAN. The Classified Service Pay Scale for Fire Department (Appendix "B"), Police Department (Appendix "C"), and Senior Managers and Directors (Appendix "D"), are hereby repealed in their entirety.

SECTION 3. CONSOLIDATED PAY PLAN. The amended Classified Service Pay Scale for General Employees, Managers and Directors (Appendix "A"), Fire Department (Appendix "B"), and Police Department (Appendix "C"), are hereby adopted for Fiscal Year 2022-2023.

SECTION 4. SEVERABILITY. If any section, subsection, sentence, clause, phrase of this Ordinance, or the particular application thereof, shall be held invalid by any court, administrative agency or other body with appropriate jurisdiction, the remaining sections, subsections, sentences, clauses and phrases under application shall not be affected thereby.

SECTION 5. EFFECTIVE DATE. This Ordinance shall be effective on January 3, 2023 after its second reading, public hearing and final enaction.

ENACTED by the City Commission this <u>3rd</u> day of January, 2023

	CITY OF FERNANDINA BEACH
	BRADLEY M. BEAN Mayor – Commissioner
ATTEST:	APPROVED AS TO FORM AND LEGALITY:
CAROLINE BEST	TAMMI E. BACH
City Clerk	City Attorney

Date of First Reading: December 20, 2022. Date of Second Reading: January 03, 2023. Date of Publication: December 21, 2022.

# Appendix "A" CLASSIFIED SERVICE PAY SCALE GENERAL EMPLOYEES, MANAGERS, AND DIRECTORS

GRADE	MINIMUM ANNUAL	MINIMUM HOURLY	MIDPOINT ANNUAL	MIDPOINT HOURLY	MAXIMUM ANNUAL	MAXIMUM HOURLY
201	\$31,200	\$15.00	\$39,000	\$18.75	\$46,800	\$22.50
202	\$32,760	\$15.75	\$40,950	\$19.69	\$49,140	\$23.63
203	\$34,398	\$16.54	\$42,998	\$20.67	\$51,597	\$24.81
204	\$36,118	\$17.36	\$45,147	\$21.71	\$54,177	\$26.05
205	\$37,924	\$18.23	\$47,405	\$22.79	\$56,886	\$27.35
206	\$39,820	\$19.14	\$49,775	\$23.93	\$59,730	\$28.72
207	\$41,811	\$20.10	\$52,264	\$25.13	\$62,716	\$30.15
208	\$43,902	\$21.11	\$54,877	\$26.38	\$65,852	\$31.66
209	\$46,097	\$22.16	\$57,621	\$27.70	\$69,145	\$33.24
210	\$48,401	\$23.27	\$60,502	\$29.09	\$72,602	\$34.90
211	\$50,822	\$24.43	\$63,527	\$30.54	\$76,232	\$36.65
212	\$53,363	\$25.66	\$66,703	\$32.07	\$80,044	\$38.48
213	\$56,031	\$26.94	\$70,038	\$33.67	\$84,046	\$40.41
214	\$58,832	\$28.28	\$73,540	\$35.36	\$88,248	\$42.43
215	\$61,774	\$29.70	\$77,217	\$37.12	\$92,661	\$44.55
216	\$64,863	\$31.18	\$81,078	\$38.98	\$97,294	\$46.78
<u>217</u>	<u>\$68,106</u>	\$32.74	\$85,133	<u>\$40.93</u>	\$102,159	<u>\$49.11</u>
<u>218</u>	<u>\$74,917</u>	<u>\$36.08</u>	<u>\$93,647</u>	<u>\$45.02</u>	<u>\$112,376</u>	<u>\$54.03</u>
<u>219</u>	\$82,409	<u>\$39.62</u>	\$103,012	<u>\$49.53</u>	\$123,614	<u>\$59.43</u>
<u>220</u>	\$100,000	<u>\$48.08</u>	\$125,000	<u>\$60.10</u>	\$150,000	<u>\$72.12</u>
<u>225</u>	\$112,500	<u>\$54.09</u>	\$137,500	<u>\$66.11</u>	<u>\$162,500</u>	<u>\$78.13</u>
<u>230</u>	<u>\$125,000</u>	<u>\$60.10</u>	<u>\$150,000</u>	<u>\$72.12</u>	<u>\$175,000</u>	<u>\$84.13</u>

#### Appendix "B"

#### **CLASSIFIED SERVICE PAY SCALE**

#### **FIRE DEPARTMENT**

<u>STEP</u>	FIREFIGHTER/ EMT	FIREFIGHTER/ PMT	<u>LEAD</u> <u>MEDIC</u>	ENGINEER	<u>LIEUTENANT</u>	<u>CAPTAIN</u>
1	\$43,680	\$48,680	\$53,548	\$58,902	\$64,793	<del>\$71,272</del>
2	\$44,990	<del>\$50,140</del>	<del>\$55,15</del> 4	<del>\$60,669</del>	\$66,737	\$73,410
3	\$46,790	<del>\$52,146</del>	<del>\$57,361</del>	\$63,096	\$69,406	<del>\$76,347</del>
4	\$49,130	<del>\$54,753</del>	\$60,229	<del>\$66,251</del>	<del>\$72,877</del>	\$80,164
5	<del>\$51,586</del>	<del>\$57,491</del>	<del>\$63,240</del>	<del>\$69,563</del>	<del>\$76,520</del>	\$84,172
6	<del>\$51,586</del>	<del>\$57,491</del>	<del>\$63,240</del>	<del>\$69,563</del>	<del>\$76,520</del>	\$84,172
7	<del>\$54,165</del>	\$60,366	<del>\$66,402</del>	\$73,041	\$80,346	\$88,381
8	<del>\$54,165</del>	<del>\$60,366</del>	<del>\$66,402</del>	\$73,041	\$80,346	\$88,381
9	<del>\$56,874</del>	\$63,384	\$69,722	<del>\$76,693</del>	\$84,364	\$92,800
<del>10</del>	<del>\$56,874</del>	<del>\$63,384</del>	\$69,722	<del>\$76,693</del>	\$84,364	\$92,800
11	\$58,011	<del>\$64,651</del>	<del>\$71,117</del>	\$78,227	<del>\$86,051</del>	<del>\$94,656</del>
<del>12</del>	<del>\$58,011</del>	<del>\$64,651</del>	<del>\$71,117</del>	\$78,227	<del>\$86,051</del>	<del>\$94,656</del>
13	<del>\$59,171</del>	<del>\$65,945</del>	<del>\$72,539</del>	\$79,792	\$87,772	<del>\$96,549</del>
14	<del>\$59,171</del>	<del>\$65,945</del>	<del>\$72,539</del>	\$79,792	<del>\$87,772</del>	<del>\$96,549</del>
15	\$60,355	<del>\$67,263</del>	<del>\$73,990</del>	\$81,388	\$89,527	\$98,480
16	<del>\$60,355</del>	<del>\$67,263</del>	<del>\$73,990</del>	\$81,388	\$89,527	\$98,480
17	<del>\$60,958</del>	<del>\$67,936</del>	<del>\$74,730</del>	\$82,201	\$90,423	<del>\$99,465</del>
18	<del>\$61,568</del>	<del>\$68,615</del>	<del>\$75,477</del>	\$83,024	<del>\$91,327</del>	\$100,459
<del>19</del>	<del>\$62,183</del>	<del>\$69,302</del>	<del>\$76,232</del>	\$83,854	<del>\$92,240</del>	<del>\$101,464</del>
20	<del>\$62,805</del>	<del>\$69,995</del>	<del>\$76,994</del>	\$84,692	\$93,163	<del>\$102,478</del>

Firefighters are non-exempt (hourly) employees. Annual compensation is determined on the basis of normally scheduled hours worked (2912 annually) multiplied by the hourly rate.

# Appendix "B" CLASSIFIED SERVICE PAY SCALE FIRE DEPARTMENT

STEP	FIREFIGHTER/ EMT	FIREFIGHTER/ PMT	<u>LEAD</u> <u>MEDIC</u>	ENGINEER	LIEUTENANT	CAPTAIN
1	<u>\$15.4500</u>	<u>\$17.2216</u>	<u>\$18.9417</u>	\$20.8369	<u>\$22.9175</u>	\$25.2144
2	<u>\$15.9135</u>	<u>\$17.7366</u>	<u>\$19.5082</u>	<u>\$21.4549</u>	<u>\$23.6076</u>	\$25.9663
3	<u>\$16.5521</u>	<u>\$18.4473</u>	<u>\$20.2910</u>	\$22.3201	<u>\$24.5449</u>	<u>\$27.0066</u>
4	<u>\$17.3761</u>	<u>\$19.3640</u>	<u>\$21.3004</u>	<u>\$23.4325</u>	<u>\$25.7809</u>	\$28.3559
5	<u>\$18.2516</u>	\$20.3322	<u>\$22.3716</u>	<u>\$24.6067</u>	<u>\$27.0684</u>	<u>\$29.7670</u>
6	<u>\$18.2516</u>	\$20.3322	<u>\$22.3716</u>	<u>\$24.6067</u>	<u>\$27.0684</u>	<u>\$29.7670</u>
7	<u>\$19.1580</u>	\$21.3519	<u>\$23.4840</u>	<u>\$25.8324</u>	<u>\$28.4177</u>	<u>\$31.2605</u>
8	<u>\$19.1580</u>	<u>\$21.3519</u>	<u>\$23.4840</u>	<u>\$25.8324</u>	<u>\$28.4177</u>	<u>\$31.2605</u>
9	<u>\$20.1159</u>	<u>\$22.4231</u>	<u>\$24.6582</u>	<u>\$27.1302</u>	<u>\$29.8391</u>	<u>\$32.8261</u>
10	<u>\$20.1159</u>	<u>\$22.4231</u>	<u>\$24.6582</u>	\$27.1302	<u>\$29.8391</u>	\$32.8261
11	<u>\$20.5176</u>	<u>\$22.8660</u>	<u>\$25.1526</u>	<u>\$27.6658</u>	<u>\$30.4365</u>	\$33.4853
12	<u>\$20.5176</u>	<u>\$22.8660</u>	<u>\$25.1526</u>	<u>\$27.6658</u>	<u>\$30.4365</u>	<u>\$33.4853</u>
13	<u>\$20.9296</u>	<u>\$23.3295</u>	<u>\$25.6573</u>	\$28.2220	<u>\$31.0442</u>	<u>\$34.1548</u>
14	<u>\$20.9296</u>	<u>\$23.3295</u>	<u>\$25.6573</u>	<u>\$28.2220</u>	<u>\$31.0442</u>	<u>\$34.1548</u>
15	<u>\$21.3519</u>	\$23.7930	<u>\$26.1723</u>	<u>\$28.7885</u>	<u>\$31.6622</u>	<u>\$34.8346</u>
16	<u>\$21.3519</u>	\$23.7930	<u>\$26.1723</u>	<u>\$28.7885</u>	<u>\$31.6622</u>	<u>\$34.8346</u>
17	<u>\$21.5579</u>	<u>\$24.0299</u>	<u>\$26.4298</u>	<u>\$29.0769</u>	<u>\$31.9815</u>	<u>\$35.1848</u>
18	<u>\$21.7742</u>	<u>\$24.2668</u>	<u>\$26.6976</u>	<u>\$29.3653</u>	\$32.3008	<u>\$35.5350</u>
19	<u>\$21,9905</u>	<u>\$24.5140</u>	<u>\$26.9654</u>	<u>\$29.6640</u>	\$32.6304	<u>\$35.8852</u>
20	<u>\$22.2171</u>	<u>\$24.7612</u>	27.2332	<u>\$29.9524</u>	<u>\$32.9497</u>	\$36.2457

Firefighters are non-exempt (hourly) employees. Annual compensation is determined on the basis of normally scheduled hours worked (2912 annually) multiplied by the hourly rate.

#### Appendix "C"

#### **CLASSIFIED SERVICE PAY SCALE**

#### **POLICE DEPARTMENT**

TITLE	MINIMUM ANNUAL	MINIMUM HOURLY	MIDPOINT ANNUAL	MIDPOINT HOURLY	MAXIMUM ANNUAL	MAXIMUM HOURLY
POLICE OFFICERS AND POLICE DETECTIVES	\$42,456	<del>\$19.44</del>	\$51,498	\$ <del>23.58</del>	\$60,540	\$27.72
POLICE CORPORAL	\$44,575	<del>\$20.41</del>	<del>\$54,075</del>	<del>\$24.76</del>	<del>\$63,576</del>	<del>\$29.11</del>
POLICE SERGEANT	\$54,403	<del>\$24.91</del>	\$65,039	<del>\$29.78</del>	\$75,675	<del>\$34.65</del>

Police Officers are non-exempt (hourly) employees. Annual compensation is determined on the basis of normally scheduled hours worked (2184 annually) multiplied by the hourly rate.

### Appendix "C"

## CLASSIFIED SERVICE PAY SCALE

<u>STEP</u>	POLICE OFFICER	POLICE SERGEANT	POLICE LIEUTENANT
<u>0</u>	<u>\$50,000</u>		
1	<u>\$51,000</u>		
<u>2</u>	<u>\$51,765</u>		
<u>3</u>	<u>\$52,541</u>		
<u>4</u>	<u>\$53,330</u>		
<u>5</u>	<u>\$55,996</u>	<u>\$60,196</u>	
<u>6</u>	<u>\$57,116</u>	<u>\$61,400</u>	<u>\$66,005</u>
7	<u>\$57,973</u>	<u>\$62,321</u>	<u>\$66,995</u>
<u>8</u>	<u>\$58,842</u>	<u>\$63,256</u>	<u>\$68,000</u>
9	<u>\$59,725</u>	<u>\$64,204</u>	<u>\$69,020</u>
<u>10</u>	<u>\$63,308</u>	<u>\$68,057</u>	<u>\$73,161</u>
<u>11</u>	<u>\$64,575</u>	<u>\$69,418</u>	<u>\$74,624</u>
<u>12</u>	<u>\$65,543</u>	<u>\$70,459</u>	<u>\$75,743</u>
<u>13</u>	<u>\$66,526</u>	<u>\$71,516</u>	<u>\$76,880</u>
<u>14</u>	<u>\$67,524</u>	<u>\$72,589</u>	<u>\$78,033</u>
<u>15</u>	<u>\$70,901</u>	<u>\$76,218</u>	<u>\$81,934</u>
<u>16</u>	<u>\$72,319</u>	<u>\$77,742</u>	<u>\$83,573</u>
<u>17</u>	<u>\$73,403</u>	<u>\$78,909</u>	<u>\$84,827</u>
<u>18</u>	<u>\$74,504</u>	<u>\$80,092</u>	<u>\$86,099</u>
<u>19</u>	<u>\$75,622</u>	<u>\$81,294</u>	<u>\$87,391</u>
<u>20</u>	<u>\$79,403</u>	<u>\$85,358</u>	<u>\$91,760</u>
<u>21</u>	\$80,991	<u>\$87,065</u>	<u>\$93,595</u>
<u>22</u>	<u>\$82,206</u>	<u>\$88,371</u>	<u>\$94,999</u>
<u>23</u>	\$83,439	<u>\$89,697</u>	<u>\$96,424</u>
<u>24</u>	<u>\$84,691</u>	<u>\$91,042</u>	<u>\$97,871</u>

Police Officers are non-exempt (hourly) employees. Annual compensation is determined on the basis of normally scheduled hours worked (2184 annually) multiplied by the hourly rate.

### Appendix "D"

#### **CLASSIFIED SERVICE PAY SCALE**

#### **SENIOR MANAGERS AND DIRECTORS**

GRADE	MINIMUM ANNUAL	MINIMUM HOURLY	MIDPOINT ANNUAL	MIDPOINT HOURLY	MAXIMUM ANNUAL	MAXIMUM HOURLY
OKADE	AININUAL	HOUKET	AININUAL	HOUKET	ANYUAL	HOUKET
<del>136</del>	<del>\$42,875</del>	<del>20.61</del>	<del>\$55,202</del>	<del>26.54</del>	<del>\$67,529</del>	<del>32.47</del>
<del>137</del>	<del>\$45,018</del>	<del>21.64</del>	<del>\$57,961</del>	<del>27.87</del>	<del>\$70,903</del>	<del>34.09</del>
<del>138</del>	<del>\$47,266</del>	<del>22.72</del>	<del>\$60,855</del>	<del>29.26</del>	<del>\$74,444</del>	<del>35.79</del>
<del>139</del>	<del>\$49,623</del>	<del>23.86</del>	<del>\$63,890</del>	<del>30.72</del>	<del>\$78,157</del>	<del>37.58</del>
140	<del>\$52,100</del>	<del>25.05</del>	<del>\$67,079</del>	32.25	<del>\$82,058</del>	<del>39.45</del>
<del>141</del>	<del>\$54,715</del>	<del>26.31</del>	<del>\$70,445</del>	<del>33.87</del>	<del>\$86,176</del>	41.43
<del>142</del>	<del>\$57,458</del>	<del>27.62</del>	<del>\$73,977</del>	<del>35.57</del>	<del>\$90,496</del>	<del>43.51</del>
<del>143</del>	<del>\$60,332</del>	<del>29.01</del>	<del>\$77,677</del>	<del>37.34</del>	<del>\$95,023</del>	<del>45.68</del>
144	<del>\$63,360</del>	<del>30.46</del>	<del>\$81,575</del>	<del>39.22</del>	<del>\$99,791</del>	47.98
<del>145</del>	<del>\$66,500</del>	<del>31.97</del>	<del>\$85,750</del>	41.23	<del>\$105,000</del>	<del>50.48</del>
<del>146</del>	<del>\$69,825</del>	<del>33.57</del>	<del>\$89,885</del>	43.21	<del>\$109,946</del>	<del>52.86</del>
<del>147</del>	<del>\$73,316</del>	<del>35.25</del>	<del>\$111,648</del>	<del>-53.68</del>	<del>\$149,975</del>	<del>72.10</del>