

RECORD OF ORDINANCES

Government Forms and Supplies (844) 224-3338 FORM NO. SHTROR11

Ordinance No. 0-34-24

Passed May 6, 2024

Introduced by Micah McCarey, Chair
City & Safety Services Committee

AN ORDINANCE AUTHORIZING THE SERVICE-SAFETY DIRECTOR TO RENEW A FIVE-YEAR CONTRACT WITH AXON ENTERPRISE, INC. TO UPGRADE BODY WORN CAMERAS AND TASERS FOR THE ATHENS POLICE DEPARTMENT.

WHEREAS, said equipment is specialized technology with programming services that are proprietary, limited to a single source provider that currently provides tasers to the City, and therefore competitive bidding is not required; and

WHEREAS, an appropriation will be part of the annual budget for the term of the contract;

BE IT ORDAINED BY THE COUNCIL OF THE CITY OF ATHENS, OHIO:

SECTION I: The Service-Safety Director is hereby authorized to renew a five-year contract with Axon Enterprise, Inc., a copy of which is attached hereto and incorporated herein by reference, to upgrade Body Worn Cameras and Tasers for the Athens Police Department.

SECTION II: The Service Safety Director is hereby authorized to expend up to Three Hundred Seventy-Six Thousand Dollars (\$376,000.00) from General Fund, Police, 101.207, for said 5-year renewal contract.

SECTION III: The 2024 Appropriation Ordinance, 130-23, is hereby amended by appropriating from the unappropriated balance the sum of Six Thousand Five Hundred Dollars (\$6,500.00) to General Fund, Police, 101.207, for additional costs associated with the second half-year payment.

SECTION IV: This Ordinance shall be in effect and full force upon its passage and approval by the Mayor.



President of Council

ATTEST:



Clerk of Council

APPROVED:



Mayor

15th
4/11

2nd
4/15

Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-555174-45373.766JC

Issued: 03/22/2024

Quote Expiration: 05/31/2024

Estimated Contract Start Date: 07/15/2024

Account Number: 112622

Payment Terms: N30

Delivery Method:



SHIP TO	BILL TO
Athens Police Department - OH 11 N College St Athens, OH 45701-2437 USA	Athens Police Department - OH 8 E Washington St Athens OH 45701-2444 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Joslyn Camacho Phone: Email: jcamacho@axon.com Fax:	Nick Magruder Phone: (740) 592-3313 Email: nmagruder@ci.athens.oh.us Fax: (740) 592-3358

Quote Summary

Program Length	60 Months
TOTAL COST	\$375,424.08
ESTIMATED TOTAL W/ TAX	\$375,424.08

Discount Summary

Average Savings Per Year	\$24,681.54
TOTAL SAVINGS	\$123,407.72

Payment Summary

Date	Subtotal	Tax	Total
Jun 2024	\$75,084.80	\$0.00	\$75,084.80
Jun 2025	\$75,084.82	\$0.00	\$75,084.82
Jun 2026	\$75,084.82	\$0.00	\$75,084.82
Jun 2027	\$75,084.82	\$0.00	\$75,084.82
Jun 2028	\$75,084.82	\$0.00	\$75,084.82
Total	\$375,424.08	\$0.00	\$375,424.08

Quote Unbundled Price: \$498,831.80
 Quote List Price: \$425,672.60
 Quote Subtotal: \$375,424.08

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
M00010	BUNDLE - OFFICER SAFETY PLAN 10	27	60	\$261.81	\$216.65	\$205.07	\$332,213.40	\$0.00	\$332,213.40
A la Carte Hardware									
H00001	AB4 Camera Bundle	27			\$849.00	\$125.78	\$3,396.06	\$0.00	\$3,396.06
H00002	AB4 Multi Bay Dock Bundle	4			\$1,638.90	\$409.72	\$1,638.88	\$0.00	\$1,638.88
A la Carte Software									
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	60		\$10.85	\$10.85	\$17,577.00	\$0.00	\$17,577.00
	Pro License Bundle	6	60		\$44.05	\$43.33	\$15,598.74	\$0.00	\$15,598.74
A la Carte Services									
85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,786.00	\$0.00	\$0.00	\$0.00	\$0.00
80146	AXON BODY - PSO - VIRTUAL STARTER	1			\$2,000.00	\$2,000.00	\$2,000.00	\$0.00	\$2,000.00
79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
Total							\$375,424.08	\$0.00	\$375,424.08

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	27	1	06/15/2024
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	30	1	06/15/2024
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	30	1	06/15/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - DOCK - EIGHT BAY	4	1	06/15/2024
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	4	1	06/15/2024
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	4	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	27	2	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	27	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100395	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE	3	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100396	AXON TASER 10 - MAGAZINE - INERT RED	27	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	540	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	170	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100401	AXON TASER 10 - CARTRIDGE - INERT	270	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	27	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100623	AXON TASER - TRAINING - ENHANCED HALT SUIT V2	1	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	100681	AXON SIGNAL - SIDEARM SENSOR ONLY	27	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	20018	AXON TASER - BATTERY PACK - TACTICAL	27	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	20018	AXON TASER - BATTERY PACK - TACTICAL	5	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	71044	AXON SIGNAL - BATTERY - CR2430 SINGLE PACK	54	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	06/15/2024
BUNDLE - OFFICER SAFETY PLAN 10	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	06/15/2025
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	90	1	06/15/2025
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	220	1	06/15/2025
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	80	1	06/15/2026
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	220	1	06/15/2026
BUNDLE - OFFICER SAFETY PLAN 10	73309	AXON BODY - TAP REFRESH 1 - CAMERA	27	1	12/15/2026
BUNDLE - OFFICER SAFETY PLAN 10	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	4	1	12/15/2026
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	80	1	06/15/2027
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	210	1	06/15/2027
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	80	1	06/15/2028
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	220	1	06/15/2028
BUNDLE - OFFICER SAFETY PLAN 10	73310	AXON BODY - TAP REFRESH 2 - CAMERA	27	1	06/15/2029
BUNDLE - OFFICER SAFETY PLAN 10	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	4	1	06/15/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
					Q-555174-45373.766JC

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - OFFICER SAFETY PLAN 10	101180	AXON TASER - DATA SCIENCE PROGRAM	27	07/15/2024	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	20248	AXON TASER - EVIDENCE.COM LICENSE	27	07/15/2024	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	20248	AXON TASER - EVIDENCE.COM LICENSE	1	07/15/2024	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	73638	AXON STANDARDS - LICENSE	27	07/15/2024	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	73680	AXON RESPOND PLUS - LICENSE	27	07/15/2024	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	270	07/15/2024	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	27	07/15/2024	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	73746	AXON EVIDENCE - ECOM LICENSE - PRO	27	07/15/2024	07/14/2029
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	18	07/15/2024	07/14/2029
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	6	07/15/2024	07/14/2029
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	07/15/2024	07/14/2029

Services

Bundle	Item	Description	QTY
BUNDLE - OFFICER SAFETY PLAN 10	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	27
BUNDLE - OFFICER SAFETY PLAN 10	101193	AXON TASER - ON DEMAND CERTIFICATION	1
A la Carte	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING PERFORMANCE	1
A la Carte	80146	AXON BODY - PSO - VIRTUAL STARTER	1
A la Carte	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 10	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	27	06/15/2025	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	27	06/15/2025	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	5	06/15/2025	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	80396	AXON TASER 7 - EXT WARRANTY - DOCK SIX BAY	1	06/15/2025	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	80464	AXON BODY - TAP WARRANTY - CAMERA	27	06/15/2025	07/14/2029
BUNDLE - OFFICER SAFETY PLAN 10	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	4	06/15/2025	07/14/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	11 N College St	Athens	OH	45701-2437	USA
2	11 N College St	Athens	OH	45701-2437	USA

Payment Details

Jun 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$3,515.40	\$0.00	\$3,515.40
Year 1	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	\$600.00	\$0.00	\$600.00
Year 1	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$400.00	\$0.00	\$400.00
Year 1	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 1	H00001	AB4 Camera Bundle	27	\$679.21	\$0.00	\$679.21
Year 1	H00002	AB4 Multi Bay Dock Bundle	4	\$327.78	\$0.00	\$327.78
Year 1	M00010	BUNDLE - OFFICER SAFETY PLAN 10	27	\$66,442.68	\$0.00	\$66,442.68
Year 1	ProLicense	Pro License Bundle	6	\$3,119.75	\$0.00	\$3,119.75
Total				\$75,084.80	\$0.00	\$75,084.80

Jul 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	M00010	BUNDLE - OFFICER SAFETY PLAN 10	27	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jun 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$3,515.40	\$0.00	\$3,515.40
Year 2	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	\$600.00	\$0.00	\$600.00
Year 2	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$400.00	\$0.00	\$400.00
Year 2	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 2	H00001	AB4 Camera Bundle	27	\$679.21	\$0.00	\$679.21
Year 2	H00002	AB4 Multi Bay Dock Bundle	4	\$327.78	\$0.00	\$327.78
Year 2	M00010	BUNDLE - OFFICER SAFETY PLAN 10	27	\$66,442.68	\$0.00	\$66,442.68
Year 2	ProLicense	Pro License Bundle	6	\$3,119.75	\$0.00	\$3,119.75
Total				\$75,084.82	\$0.00	\$75,084.82

Jun 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$3,515.40	\$0.00	\$3,515.40
Year 3	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	\$600.00	\$0.00	\$600.00
Year 3	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$400.00	\$0.00	\$400.00
Year 3	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 3	H00001	AB4 Camera Bundle	27	\$679.21	\$0.00	\$679.21
Year 3	H00002	AB4 Multi Bay Dock Bundle	4	\$327.78	\$0.00	\$327.78
Year 3	M00010	BUNDLE - OFFICER SAFETY PLAN 10	27	\$66,442.68	\$0.00	\$66,442.68

Jun 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	ProLicense	Pro License Bundle	6	\$3,119.75	\$0.00	\$3,119.75
Total				\$75,084.82	\$0.00	\$75,084.82

Jun 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$3,515.40	\$0.00	\$3,515.40
Year 4	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	\$600.00	\$0.00	\$600.00
Year 4	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$400.00	\$0.00	\$400.00
Year 4	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 4	H00001	AB4 Camera Bundle	27	\$679.21	\$0.00	\$679.21
Year 4	H00002	AB4 Multi Bay Dock Bundle	4	\$327.78	\$0.00	\$327.78
Year 4	M00010	BUNDLE - OFFICER SAFETY PLAN 10	27	\$66,442.68	\$0.00	\$66,442.68
Year 4	ProLicense	Pro License Bundle	6	\$3,119.75	\$0.00	\$3,119.75
Total				\$75,084.82	\$0.00	\$75,084.82

Jun 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$3,515.40	\$0.00	\$3,515.40
Year 5	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	\$600.00	\$0.00	\$600.00
Year 5	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$400.00	\$0.00	\$400.00
Year 5	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 5	H00001	AB4 Camera Bundle	27	\$679.21	\$0.00	\$679.21
Year 5	H00002	AB4 Multi Bay Dock Bundle	4	\$327.78	\$0.00	\$327.78
Year 5	M00010	BUNDLE - OFFICER SAFETY PLAN 10	27	\$66,442.68	\$0.00	\$66,442.68
Year 5	ProLicense	Pro License Bundle	6	\$3,119.75	\$0.00	\$3,119.75
Total				\$75,084.82	\$0.00	\$75,084.82

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes #Q205744/Q316972. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Agency has existing contract(s) originated via Quote(s): Q-205744, Q-316971

These contracts expire effective 07/15/2024.

Signature

Date Signed

3/22/2024